



Proposal Evaluation Sheet

Criteria	Weight	Proposal #1			Proposal #2			Proposal #3			Proposal #4			Proposal #5		
		Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent
License	10%															
Comparable Clients	10%															
Agency Experience with Similar Plans	15%															
Experience of Primary Contact	15%															
Volume with Requested Company	10%															
Example of Competitive Quotes	10%															
Requirements of Requested Markets	15%															
Broker's Commission	15%															
Total	100%															

2. Definitions

Criteria	Includes the following
Licensed	The broker must be appropriately licensed and/or have legal authority to render the proposed Services.
Comparable Clients	The broker must have provided student athlete insurance brokerage service to at least one client (individual or group) comparable to MVSU. Include number of years services provided and Client's Address
Agency Experience with similar Plan	Broker must have at least five (5) years of experience as an organization in brokering insurance for student athlete injury or accident with programs similar in size and/or complexity to MVSU. Provide details
Experience of Primary Contact	Provide the number of years of experience the primary contact has specific to placement of student athlete coverage. Provide the number of years the primary contact has with placement of coverage with each requested company.
Volume with requested Company	Provide the approximate volume in premium dollars related to student athlete injury policies that your firm or company has placed with each requested company since July 1, 2023.
Example of competitive Quotes	Provide an example of a successful quote you have achieved since July 1, 2023. For a large group. Identifying the client is optional.
Requirements of Requested Markets	The insurance carriers requested must have an A.M. Best rating of A VIII or better and must be legally authorized to write the requested coverage in the State of Mississippi.
Broker Commission	Provide the commission percentage that the broker will charge in exchange for the services being provided. If not, please provide/explain the commission structure.
Comments 1	
Comments 2	
Comments 3	

Students' Athlete Health Insurance

Evaluator's Signature: _____ Date: _____